



ECONOMETRICA, INC.

April 16, 2015–April 15, 2020

GSA Professional Services Schedule

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Updated January 10, 2018



CORPORATE OVERVIEW



MISSION

Econometrica, Inc., is a research and management organization committed to providing high-quality, cost-effective analyses, modeling, and economic evaluations for clients in the public and private sectors.

HISTORY

Econometrica was founded in 1998 to answer a growing demand for directed economic and analytical consulting services. Located in the heart of Bethesda, MD, above the Bethesda Metro Station, our offices are just 20 minutes from downtown Washington, DC. Our location enables us to focus our resources rapidly to assist the many organizations and agencies near our Nation's capital and provides immediate access to resources unique to the seat of National Government.



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ECONOMETRICA, INC.

7475 Wisconsin Avenue, Suite 1000
Bethesda, MD 20814
www.Econometricalnc.com

DUNS No.: 196693170

Contract Administration:
Cyrus Baghelai, President/CEO
Phone: (301) 657-8311
Fax: (301) 657-3140
Email: CBaghelai@Econometricalnc.com



U.S. General Services Administration
Federal Supply Schedule
Special Item Nos. (SINs): 520-13/520-13RC, 520-22/520-22RC, and 874-1/874-1RC
Contract No.: GS00F101CA



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Price Lists: SINs 520-13/520-13RC, 520-22/520-22RC, and 874-1/874-1RC	9



Customer Information

1a. Awarded Special Item Nos.:

SIN 520-13/520-13RC: Complementary Financial Management Services . . . Page 7

SIN 520-22/520-22RC: Grants Management Support Services Page 7

SIN 874-1/874-1RC: Integrated Consulting Services Page 8

1b. Prices Pages 9–10

2. Maximum Order Limitation \$1,000,000

3. Minimum Order. \$100

4. Prompt Payment Discount 2%/10 Days; Net 30

5. Quantity Discount None offered.

6. Geographic Coverage FOB destination, **domestic-only** delivery, with the exact time to be specified on individual delivery/task orders.

7. Licensing Fees If any, they are to be negotiated between the contractor and the individual customer agencies.

8. Ordering Address For ordering information, call:
Cyrus Baghelai, (301) 657-8311
Order by fax: (240) 395-2506
Order by email:
CBaghelai@Econometricalnc.com



Customer Information (continued)

9. Payment Addresses By mail:
 Econometrica, Inc.
 7475 Wisconsin Avenue, Suite 1000
 Bethesda, MD 20814

By wire:
 EagleBank
 7815 Woodmont Avenue
 Bethesda, MD 20814
 ABA Routing No.: 055003298
 Credit: Econometrica, Inc.
 Account No.: 0200282705

10. Data Universal Numbering System (DUNS) No.: 196693170

Note:

Econometrica possesses an adequate and auditable labor-hour recording and invoicing system capable of fully supporting labor-hour invoices. Therefore, the firm is approved to accept both Labor-Hour and Firm-Fixed-Price Delivery/Task Orders from authorized agencies under this contract.



Labor Category Descriptions

LABOR CATEGORY	SIN 520-13/520-13RC AND SIN 520-22/520-22RC	SIN 874-1/874-1RC
PROJECT MANAGER	<p>Experience: 10 years of experience in social science, business administration, or science and at least 5 years of supervisory experience in a management role, with a demonstrated ability to staff technical projects and manage staff members. Knowledge of Federal contracting and procurement regulations.</p> <p>Functional Responsibilities: Serves as a liaison between the company's staff members and clients. Coordinates and directs staff members with diverse technical skills and backgrounds to ensure delivery of a high-quality product on time and within budget limitations. Responsible for the administrative, contractual, and financial aspects of a project.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>	<p>Experience: At least 10 years of experience in social science, business administration, or science and at least 5 years of supervisory experience in a management role, with demonstrated success in staffing and managing technical projects and staff members. Knowledge of Federal contracting and procurement regulations.</p> <p>Functional Responsibilities: Serves as a liaison between the company's staff members and clients. Coordinates and directs staff members with diverse technical skills and backgrounds to ensure delivery of a high-quality product on time and within budget limitations. Responsible for the administrative, contractual, and financial aspects of a project.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>
SENIOR STAFF ASSOCIATE I	<p>Experience: At least 15 years of experience and training in social science, business administration, statistics, or science and 8 years of supervisory experience leading technical projects and staff members.</p> <p>Functional Responsibilities: Responsible for performing work of a technically complex nature; directing and reviewing the work of other staff (Senior Staff Associate II, Staff Associates I and II, and Junior Staff Associates); and the day-to-day management of the professional activity on a project.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>	<p>Experience: At least 15 years of experience and training in social science, business administration, statistics, or science and 8 years of supervisory experience leading technical projects and staff members.</p> <p>Functional Responsibilities: Responsible for performing work of a technically complex nature; directing and reviewing the work of other staff (Senior Staff Associate II, Staff Associates I and II, and Junior Staff Associates); and the day-to-day management of the professional activity on a project.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>



Labor Category Descriptions (continued)

LABOR CATEGORY	SIN 520-13/520-13RC AND SIN 520-22/520-22RC	SIN 874-1/874-1RC
<p>SENIOR STAFF ASSOCIATE II</p>	<p>Experience: At least 10 years of experience and training in social science, business administration, statistics, or science and 5 years of supervisory experience leading technical projects and staff members.</p> <p>Functional Responsibilities: Responsible for performing work of a technically complex nature; directing and reviewing the work of other staff (Staff Associates I and II and Junior Staff Associate); and the day-to-day management of the professional activity on a project.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>	<p>Experience: At least 10 years of experience and training in social science, business administration, statistics, or science and 5 years of supervisory experience leading technical projects and staff members.</p> <p>Functional Responsibilities: Responsible for performing work of a technically complex nature; directing and reviewing the work of other staff (Staff Associates I and II and Junior Staff Associates); and the day-to-day management of the professional activity on a project.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>
<p>STAFF ASSOCIATE I</p>	<p>Experience: At least 6 years of experience and training in social science, business administration, statistics, or science and some experience in technical support and analysis of complex programs, processes, and procedures.</p> <p>Functional Responsibilities: Responsible for performing work of a moderately complex nature under the direction of a Senior Staff Associate I or II. May direct the performance of one or more elements of a project that are related to his/her education and experience.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>	<p>Experience: At least 6 years of experience and training in social science, business administration, statistics, or science and some experience in technical support and analysis of complex programs, processes, and procedures.</p> <p>Functional Responsibilities: Responsible for performing work of a moderately complex nature under the direction of a Senior Staff Associate I or II. May direct the performance of one or more elements of a project that are related to his/her education and experience.</p> <p>Education: Advanced degree in social science, business, science, or statistics.</p>



Labor Category Descriptions (continued)

LABOR CATEGORY	SIN 520-13/520-13RC AND SIN 520-22/520-22RC	SIN 874-1/874-1RC
STAFF ASSOCIATE II	<p>Experience: At least 4 years of experience and training in social science, business administration, statistics, or science and some experience in technical support and analysis of complex programs, processes, and procedures.</p> <p>Functional Responsibilities: Responsible for performing work of a moderately complex nature under the direction of a Senior Staff Associate I or II. May direct the performance of one or more elements of a project that are related to his/her education and experience.</p> <p>Education: Advanced degree in social science, business, science, or equivalent.</p>	<p>Experience: At least 4 years of experience and training in social science, business administration, statistics, or science and some experience in technical support and analysis of complex programs, processes, and procedures.</p> <p>Functional Responsibilities: Responsible for performing work of a moderately complex nature under the direction of a Senior Staff Associate I or II. May direct the performance of one or more elements of a project that are related to his/her education and experience.</p> <p>Education: Advanced degree in social science, business, science, or statistics.</p>
JUNIOR STAFF ASSOCIATE	<p>Experience: At least 1 year of experience in research.</p> <p>Functional Responsibilities: Responsible for performing information collection, analysis, and interpretation under the direction of a Staff Associate or a Senior Staff Associate.</p> <p>Education: Bachelor's degree in social science, business, or equivalent.</p>	<p>Experience: At least 1 year of experience in research.</p> <p>Functional Responsibilities: Responsible for performing information collection, analysis, and interpretation under the direction of a Staff Associate or a Senior Staff Associate.</p> <p>Education: Bachelor's degree in social science, business, science, or statistics.</p>
ADMINISTRATIVE ASSISTANT	<p>At least a high school degree and 1 year of experience in word processing and programming.</p>	<p>At least a high school degree and 1 year of experience in word processing and/or business programming.</p>



Services Offered

SIN 520-13/520-13RC

Complementary Financial Management Services

- Assessing and improving financial management systems.
- Financial reporting and analysis.
- Strategic financial planning.
- Financial policy formulation and development.
- Devising and implementing performance measures.
- Conducting special cost studies.
- Performing actuarial services.
- Performing economic and regulatory analysis.
- Assisting with financial quality assurance efforts.
- Performing benchmarking.

SIN 520-22/520-22RC

Grants Management Support Services

Support and assist Federal grants management personnel in managing total grant programs as well as the pre-award, award, post-award, and closeout phases of the grants management life-cycle process. Grants management support services may include, but are not limited to:

- Planning and writing solicitations and amendments.
- Assisting review panels.
- Assessing compliance of grantees' business and financial management systems.
- Assisting the awarding agencies in ensuring the grantees' responsible and accountable use of grant funds.
- Preparing award documents.
- Assisting the granting agencies in ensuring that grantees' performance is in full compliance with grant requirements.
- Providing skilled and qualified professional staff to advise and assist Government Grants Management Officers, Grants Management Specialists, and other grants management personnel.
- Monitoring performance.
- Advising Government personnel in managing grant financial management systems for the control of the complementary financial support of the entire grants management process.
- Assisting in managing the project period of performance schedule.
- Assisting in evaluating ongoing status reports, final reports, and other deliverable products required under the grant program.
- Assisting in grant closeout procedures.



Services Offered (continued)

SIN 874-1/874-1RC

Integrated Consulting Services

Provide expert advice and assistance in support of an agency’s mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services.
- Facilitation and related decision-support services.
- Survey services using a variety of methodologies, including survey planning, design, and development.
- Survey administration.
- Data validation and analysis, reporting, and stakeholder briefings.
- Advisory and assistance services in accordance with FAR 37.203.

SCA MATRIX

Service Contract Act:

The Service Contract Act (SCA) is applicable to this contract, and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are in line with the geographic scope of the contract (i.e., nationwide).

SCA ELIGIBLE LABOR CATEGORY	SCA EQUIVALENT CODE TITLE	WAGE DETERMINATION NO.
Administrative Assistant	01020 Administrative Assistant	2005–2103

Price Lists

SIN 520-13/520-13RC, SIN 520-22/520-22RC

LABOR CATEGORY	YEAR 1 2015	YEAR 2 2016	YEAR 3 2017	YEAR 4 2018	YEAR 5 2019
Project Manager	\$177.25	\$180.80	\$184.41	\$188.10	\$191.86
Senior Staff Associate I	\$242.15	\$246.99	\$251.93	\$256.97	\$262.11
Senior Staff Associate II	\$131.54	\$134.17	\$136.85	\$139.59	\$142.38
Staff Associate I	\$113.31	\$115.58	\$117.89	\$120.25	\$122.65
Staff Associate II	\$109.09	\$111.27	\$113.50	\$115.77	\$118.08
Junior Staff Associate	\$68.20	\$69.56	\$70.96	\$72.37	\$73.82
Administrative Assistant	\$42.46	\$43.31	\$44.18	\$45.06	\$45.96

SIN 874-1/874-1RC

LABOR CATEGORY	YEAR 1 2015	YEAR 2 2016	YEAR 3 2017	YEAR 4 2018	YEAR 5 2019
Project Manager	\$180.74	\$184.35	\$188.04	\$191.80	\$195.64
Senior Staff Associate I	\$239.72	\$244.51	\$249.40	\$254.39	\$259.48
Senior Staff Associate II	\$177.21	\$180.75	\$184.37	\$188.06	\$191.82
Staff Associate I	\$112.17	\$114.41	\$116.70	\$119.04	\$121.42
Staff Associate II	\$107.99	\$110.15	\$112.35	\$114.60	\$116.89
Junior Staff Associate	\$72.99	\$74.45	\$75.94	\$77.46	\$79.01
Administrative Assistant	\$44.47	\$45.36	\$46.27	\$47.19	\$48.14



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